



Defining the future of Mobile Healthcare.™

INFORMATION FOR MECHANICS & FLEET MANAGERS



www.frazerbilt.com

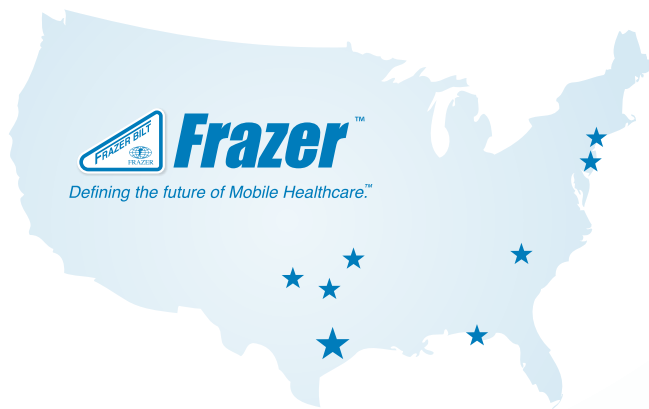
(888) 372-9371



WOMEN
OWNED

AUTHORIZED FRAZER SERVICE CENTERS

We're constantly adding more service centers to our growing network across the country. Already have a service center? We'll work directly with them to fulfill all your service needs. We'll even provide FREE Frazer Service Training to ensure you're always back on the road as quick as possible.



FREE TRAINING

ROADSIDE SERVICE

EMERGENCY REPAIR

ELECTRICAL SERVICE

GENERATOR SERVICE

AIR CONDITIONER

SUSPENSION SERVICE

WARRANTY SERVICE



“ Frazer has, since day one, lived up to the “above and beyond” motto by always being there for us, for any issue that has arisen. In my years of EMS, no other company has ever been so stress free to deal with. ”

*Brian Corcoran, President
Hackensack Volunteer Ambulance Corps, Inc.*

MECHANICS & FLEET MANAGERS

We save you money and time with straightforward-to-diagnose, easy-to-fix emergency vehicles and a service department that's second to none.



**REDUCE
THE NUMBER
OF RESERVE UNITS
YOU NEED**



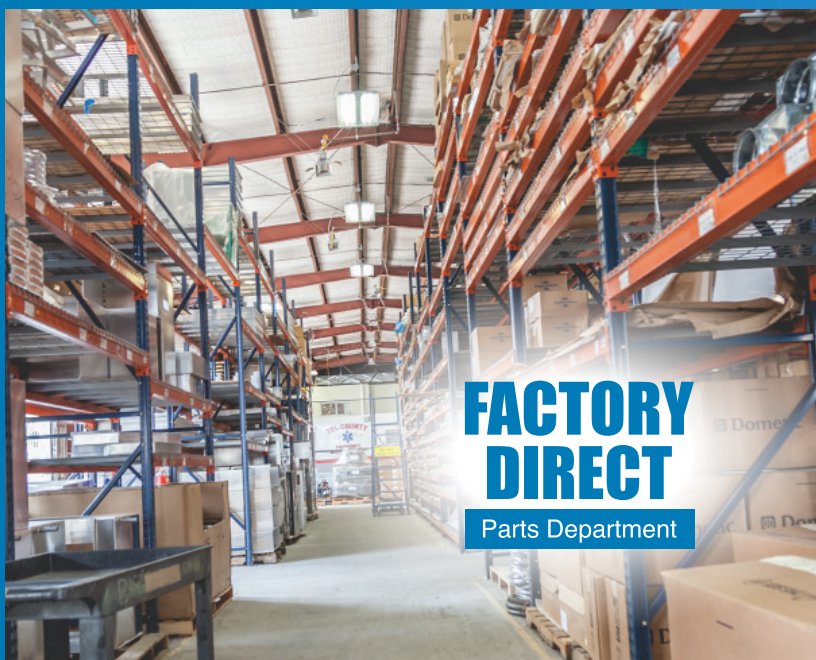
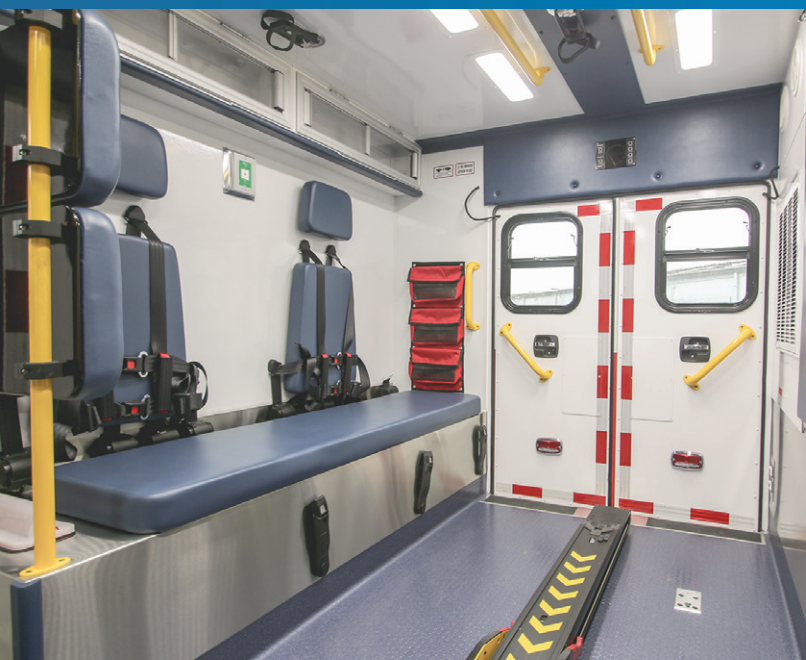
**BY KEEPING YOUR
FRONTLINE
OUT OF THE SHOP**

**REDUCED COST
FOR REPAIRS**

**LESS VEHICLE
DOWNTIME**

**LOWER
MAINTENANCE COST**

**EASY TO FIND
REPLACEMENT PARTS**



**FACTORY
DIRECT**
Parts Department

THE CHALLENGE

We know emergency vehicle electrical systems can be a nightmare and we've seen some scary approaches through the years. The complexity of the inverter - extra batteries - load manager system is matched only by its unreliability. When the inevitable problems arise, that complexity turns into finger pointing and buck passing that puts your department right in the crosshairs.

As a Mechanic, Frazer knows you're responsible for keeping a fleet of life-saving vehicles up and running 24/7. For over 30 years we've kept that fact front and center during the engineering process.

THE SOLUTION

Frazer designs with you, the Mechanic, in mind. As the industry leader in generator-powered emergency vehicles we know that providing your units with an abundance of power is the foundation of a solid operating system. Even with all LEDs, installing a load manager is just another way for our competitors to say, "at some point, you won't have enough power. Sorry." Frazer lets you do away with load managers, inverters, rectifiers, extra batteries, and all their many complications. Our electrical operating system also allows for a self-contained, 120V air conditioner which provides an ice cold environment. It eliminates the headaches of truck-based, 12V air conditioning systems, many of which require separate condensing units, and their historically poor performance.

MODULAR COMPONENTS
designed to be replaced quickly.

80%
of Frazer customers remount up to 4 times.

Average turnaround service on a Frazer is
2.4 DAYS FASTER

When it comes time for service or repairs, you won't have to endure the finger pointing and blame shifting between the chassis manufacturer and the ambulance builder. Our factory direct buying experience cuts out the middleman so you talk directly with an experienced service or repair technician. Frazer offers free service training classes to our customers and takes sole responsibility for getting you up and running quickly. For the unexpected emergency, our hotline provides you 24x7 access to someone who can help, from a service department that is second to none.

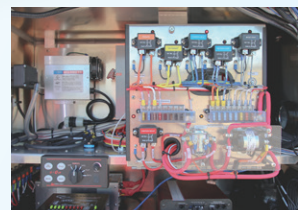


CASE STUDY

A fire department approached Frazer in 2015 to collaborate on a vehicle spec that would help them decrease their fleet out-of-service time, increase patient comfort, and increase crew safety and morale. Prior to working with Frazer, this department spent, on average, \$4,400 annually, per ambulance, on maintenance costs. With an average of 20,000 miles annually, per vehicle, that equates to an average cost-per-mile of \$.22

Frazer built and delivered a custom Type I 12' generator powered module on a RAM 3500 series gasoline chassis in January 2016. As of February 2017, the department has spent a total of \$507 in maintenance costs on this vehicle, which equates to a cost-per-mile of \$.025.

With a cost savings of \$.195 per mile, and an average of 20,000 miles annually, that equates to an approximate cost savings of \$3,900 per vehicle x 9 ambulances equals a \$35,100 savings annually.



SIMPLIFIED ELECTRICAL SYSTEM

Our simple to understand electrical design makes troubleshooting the system very easy.



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OWNED**

✉ info@frazerbilt

📍 7227 Rampart St.
Houston, Texas 77081